

The Hall of Fame

is a silent witness that now and then there has been born a negius. The hall of fame would bear many more testimonials of greatness did every man labor in that calling for which he is particularly adapted. Young man and young woman, if you are laboring where you are not inclined do you at once advertise in Tee-Dee Want Ads, for a position such as will start you on the desired path.

Short Talks on Advertising

Progress and advertising go hand in hand. The merchant who does not advertise cannot keep pace with progress.

Mr. Merchants:

You who have never felt able to spend a few dollars for advertising; did it ever occur to you that money spent in advertising is anything but a gratuity? Do you fully understand that the money you spend in advertising will probably prove a greater factor in selling your goods than the best of your salesmen? If you have not considered these things fully, you have neglected an opportunity which points directly to the goal of success.

In this, the second of our short talks to advertisers, we dwell particularly on the value of Tee-Dee Want Ads. to the merchant who does not feel able to lay out much money at the outset of his advertising.

To him Tee-Dee Want Ads. will prove most valuable, because they place within his reach the best pages of one of the best advertising mediums in the South; pages that are eagerly sought, read and considered.

Does it not seem probable that if you had a few small items advertised in those pages that custom would be drawn to your store? Try the plan and see for yourself.

Phone 648 for the Tee-Dee Want Ad. man, and let him talk it over with you.

Mrs. M.

HELP WANTED—Male.

WANTED—MANAGER FOR BRANCH OFFICE who contemplate opening here in Richmond, Va. with reference to THE MORRIS WHOLESALE HOUSE, Cincinnati, Ohio.

WANTED, AT ONCE—SOBER, RELIABLE man, as clerk in store, to sell dry goods and shoes; good salary with prospect. Address Z. P. O. Box 15, Atlanta, Ga.

WANTED—BOYS, TO LEARN ARCHITECTURE or mechanical drafting; tuition \$5 monthly. Address F, 23, care this office.

WANTED—TRUNK LINERS AND FINISHERS, to make and finish good work. Apply UNION TRUNK AND BAG CO., Manchester, Va.

WANTED—PHYSICIAN LICENSED IN Virginia, for special practice in Richmond; salary and interest; grant of license. Address DOCTOR CITY CHELL, Louisiana, Va.

WANTED—YOUNG MAN; GOOD PENMAN; also book-maker to make free boxes. Apply to W. T. HOOD & CO., Nurserymen, Chamberlayne and Henric Avenues.

WANTED—AN EXPERIENCED MAN to act as foreman of tinning box factory. Address, giving experience, D, 25, care this office.

WANTED—A GOOD CLEANER AND presser (white man preferred), at the CHIMBORAZO TAILORING AND CLEANING CO.

WANTED—SIX FIRST-CLASS STEAM Fitters at once. Apply to W. S. BARTON, 620 East Main Street, Richmond, Va.

WANTED—BOY TO LEARN MERCHANDISE brokerage business. Address, stating business experience, A, 23, care this office.

WANTED—ONE FIRST-CLASS SUBSTITUTION CARVER. Apply Monday at 8:30 A. M. at 1208 East Franklin Street.

SITUATION WANTED—Male. AN EXPERIENCED TEACHER. A graduate of William and Mary, desires a position to teach; references and curriculum vitae. Address C. S. SCOTT, Huguenot, Va.

OFFICE MAN; EXPERIENCED; TIME-keeper, bookkeeper, stenographer, typewriter, etc.; capable of handling large amount of work; systematic; best references. Address J, 218, care this office.

HAT SALESMAN, WITH 10 YEARS' experience, desires to make change September 1st; thoroughly posted in all branches of the business; steady, sober and A 1 salesman; no objection to leaving the city. Address L, 23, care this office.

WANTED—POSITION BY COMPETENT and reliable man; will furnish any reference required; no children; understand machinery. Address "C," Disputanta, Va., R. D. No. 1.

WANTED—SITUATION BY REGISTERED pharmacist, seventeen years' experience; single; A 1 references; salary, \$5.00 per month. Address VICTOR ST. HEKLAND, 200 Peters Street, Atlanta, Ga.

WANTED—SITUATION BY YOUNG man, adjuster and credit man, with wholesale house; have had experience as such for past three years; can give references. Address W, H, 8, Station B, City.

WANTED, SITUATION BY MECHANICAL draftsman; young man, good letter and can sketch. Reference furnished. Address K 223, care this office.

WANTED, BY A COMPETENT MAN A position as bookkeeper, clerk or collector in business; steady and can come at once. Address B, 234.

WANTED—A POSITION AS TRAVELING salesman, or position in wholesale house; have had 4 years' experience on road. Address G, 25, care this office.

WANTED—A POSITION BY REGISTERED pharmacist, now employed; satisfactory subject. Address B, 23, care this office.

WANTED—POSITION OF SOME KIND with some manufacturing or wholesale house. Address L, 23, care this office.

HELP WANTED—Female.

CASHER LADY—ONE GOOD AT FIGURES. Apply H. C. BRAUER & CO., 3 East Broad Street.

HOUSEKEEPER WANTED BY AN elderly gentleman; a settled lady to take care of household; must be a native of Virginia; references furnished. Address "C," P. O. Box 1674, New York City.

WANTED—A MAN, AS PRINCIPAL for High School, to teach C. H., for season of eight months, beginning September 25th. Apply immediately to the principal, E. F. name of college or schools of which applicant is a graduate. H. C. JOYNER, Anson, Va.

WANTED—MEN TO LEARN BARBER trade; new method; only eight weeks required; wages Saturday; diplomas awarded; 10 weekly guaranteed when through; best business; catalogue and catalogue mailed free. MOLER'S BARBER COLLEGE, 131 Prince Street, New York City.

WANTED, SEVERAL GOOD ORGANIZERS to represent established business; terms good; paying skill, accident, death and endowment benefits; good pay to business producers. Apply to UNITED AMERICANS, Charleston, W. Va.

WANTED FOR U. S. ARMY—ABLE-bodied unmarried men, United States citizens, of good character and temperate habits, who can speak, read and write English. For information apply to RECRUITING OFFICER, 110 E. Broad St., Richmond, Va.

WANTED—FOUR MEN TO TRAVEL and advertise our goods; salary, \$21 per week and expenses guaranteed; expenses advanced; catalogue mailed free. Address J. E. REDD, Sutherland, Va.

WANTED—A FULL GRADUATE OF the State Normal Female School to be assistant in the public school at Charlotte C. H., Va., for session commencing September 1st. Apply to J. C. CARRINGTON, Charlotte C. H., Va.

WANTED—A GRADUATE MALE TEACHER as principal of Hickory Neck Academy; must have several years' experience. Apply to G. W. GEDDY, Chairman of Stone House District, Lock Box 203, Toano, Va.

DRUGGIST WANTED TO TAKE charge of a small store in Newport News. Work light. Middle-aged man preferred. State salary wanted. Apply to MISS E. H. CHARLES, 115 Twenty-sixth Street, Newport News, Va.

WANTED—A FURNITURE AND CARPET salesman, or salesman and collector; salary will be based on amount of sales; call on salesman. BROAD STREET FURNITURE STORE, Address C, 23, care this office.

WANTED—A YOUNG LADY OF EXPERIENCE, position in school or private home; to teach Latin, Greek, French, German, English, mathematics; music a specialty; best testimonials. MISS C. C. HARRIS, Box 5, Houston, Va.

AN EXPERIENCED TEACHER, A FULL graduate, desires a position to teach in private family or school. English, Latin, German, Mathematics and Music. Refer to Dr. Boutwell, Richmond, Va.; address "TEACHER," New Canton, Va.

A YOUNG LADY DESIRES POSITION as governess; no music; prefer small children; three years' college course. Address Box 417, East Radford, Va.

WANTED—BY A YOUNG LADY OF refinement and experience, a position to teach in a private family; to teach English, Latin and music; references exchanged. Address MISS SALLIE L. PROFFITT, Shores, Philadelphia county, Va.

WANTED—BY A YOUNG LADY OF experience a position as teacher in a private family; to teach mathematics, English, Latin and music; small children preferred. Address MISS BOATWRIGHT, New Canton, Va.

WANTED—A POSITION AS TEACHER in a private family; to teach mathematics, English, Latin and music; small children preferred. Address MISS M. ORB, Va.

WANTED, BY A YOUNG LADY OF EXPERIENCE, position in private family; to teach Latin, Mathematics and the usual English branches. References exchanged. Address MISS JESSIE MAB GARRETT, Ballville, Va.

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TEE-DEE BRANCHES.

The following Branch Offices have been established for the benefit of those living at a distance from the Main Office of The Times-Dispatch. The Tee-Dee Wants list at any of these branches will receive the same attention as though they had been left at the Main Office, and there will be no extra cost to the advertiser:

- SLAUGHTER'S DRUG STORE, Twenty-fifth and Venise Streets.
- W. F. EAMES, Twenty-fifth and Leigh Streets.
- A. A. SCOTT, Twenty-fifth and Broad Streets.
- ROBERT J. WILLIAMS, Twenty-first and Marshall Streets.
- TARRANTS, GRANT & CO., Foushee and Broad Streets.
- G. W. Lattimer, No. 600 West Marshall Street.
- THOMPSON'S DRUG STORE, No. 1521 Main Street.
- I. L. BEVERIDGE, Brook Avenue and Clay Street.
- RADY'S DRUG STORE, Barton Heights.
- PEPPER'S DRUG STORE, No. 3900 Williamsburg Avenue, Fulton.
- ROBIN'S PHARMACY, No. 200 East Marshall Street.
- CITY DRUG STORE, No. 1444 East Main Street.
- W. A. CUNNINGHAM, No. 2027 East Main, corner Twenty-first and Pine Street Pharmacy, No. 334 South Pine Street.
- POINDEXER-KIRK-PARRISH CO., No. 412 East Broad Street.
- THE PARAGON PHARMACY, No. 601 West Cary Street.
- EATON PHARMACY, Twenty-eighth and N Streets.
- RIGDON'S PHARMACY, No. 119 Canal Street.
- J. T. LEWIS, No. 4 E. Broad Street.
- CARTER'S DRUG STORE, No. 1102 Hull Street, Manchester.
- W. A. PERKINS, No. 44 North Sycamore Street, Petersburg.

SOLICITORS & SALESMEN

\$35.00 DAILY SALARY OR COMMISSION. Many makes for the greatest patented wonder of the age. Exclusive territory. Free samples to workers. This is the chance of your life. Apply to W. L. CHURN CO., CINCINNATI, Ohio. W. L. CHURN CO., Cincinnati, Ohio.

AGENTS WANTED

AGENTS ON SALARY OR COMMISSION; the greatest agents' seller ever produced; every user of pen and ink buys it or sells it; 25¢ per cent. profit; one agent's sales amounted to \$200 in six days; another, \$2 in two hours. Address THE MFG. CO., 32 N. La Crosse, Wis.

AGENTS WANTED, TO SELL OUR NEW memorandum Attachment for desk telephones. Nothing like it. Thousands in use and not a dissatisfied customer. Many makes for the greatest patented wonder of the age. Exclusive territory. Free samples to workers. This is the chance of your life. Apply to W. L. CHURN CO., CINCINNATI, Ohio.

AGENTS TO REPRESENT LARGEST Sick and Accident Society in country; top contracts; big com. to producers. Address BENTON BROS., St. Louis, Mo.

AGENTS TO SELL THE UNIVERSAL water set, a spoke wrench, a screw driver, exclusive sale given. KILGORE-DANKS SECURITY CO., 129 East Third Street, Cincinnati, Ohio.

PERMANENT AND VERY PROFITABLE business selling the greatest of all hair dressers, our wonderful Parapine, which removes all headaches and other after effects of intoxicants. CAPARINE CO., DeKalb, Ill.

WE WANT SELLING AGENTS TO sell our factory tailor-made suits made to measure, men's clothes; a large, complete sample outfit furnished free; easiest to sell from and very profitable advertising matter in large quantities furnished; write to-day for our line. Address Lock Box No. 287, Chicago, Ill.

WANTED—AGENTS; BIG PROFITS selling the greatest of all hair dressers, everybody can sell. MCCARTHY-COFFMAN CO., 24 South Tenth Street, St. Louis.

WE START YOU SELLING DIAMONDS. Don't fail getting our liberal offer; \$5 daily salary or commission. Address THOMAS BURNER CO., Syracuse, N. Y. Mention paper.

\$200 MADE EVERY MONTH SELLING our wonderful Electric, genuine Gaslight Burners; fit any kerosene lamp, without expense or trouble; no chimney, smoke or dirt; outfit free. THOMAS BURNER CO., Dept. 75, Dayton, Ohio.

\$500 PER MONTH AND EXPENSES selling Stransky's Smokeless Gun and Blasting Powder; patented; general agents wanted everywhere. J. A. STRANSKY, Box 509, Pukwana, S. D.

\$50 WEEKLY TO MANAGE TERRITORY of ALLEN'S PATENT BRUSH. References to experience. References required. Address ALLEN MANUFACTURING CO., Toledo, Ohio.

WANTED, ENERGETIC MAN TO ORGANIZE soap crew. \$100 weekly easily secured. PARKER CHEMICAL CO., Chicago.

WANTED, MEN TO DISTRIBUTE SAMPLES, tack knives, \$3.00 daily; no canvassing. CONTINENTAL DISTRIBUTING SERVICE, Chicago.

REAL ESTATE FOR SALE.

FOR SALE—DESIRABLE CITY PROPERTY, 200 by 100 feet; city water and sewer; lot on car line; rent \$17.00 per month; to petto; house, six rooms, besides dining-room, kitchen and pantry; will sell cheap on exchange for good city property. Address L, 22, care this office.

FOR SALE—A NICE 6-ROOM HOUSE; in good condition; on suburbs; right on car line, and healthiest part of city; light woodwork and city water. Particulars address FOR SALE, E, 22, care this office.

FOR SALE—68-ACRE FARM IN the mountains; new house; pretty location; good well; refined neighborhood; suitable for summer home and city location. Write for particulars to MRS. A. F. YOUNG, Stella, Va.

WANTED—A TENANT FOR STORE and dwelling, corner Twenty-eighth and Main Street, near Postoffice. Apply to JUDSON CUNNINGHAM, The Drugist, 267 Main Street.

FOR SALE—FARM, 33 ACRES. HOUSE with room, orchard, springs and streams; station on a rail road; 10 miles; Richmond, ten miles. Price, \$1,000. Farm thirty acres, house three rooms, \$450. P. S. LEAKE, Glen Allen, Va.

FOR SALE—ON FONTICELLO STREET, a fine home, 10 rooms; cheap to quick buyer. Apply at the house for particulars.

FOR SALE—TWO LOTS FRONTING 26 feet on Broad Street, facing Chicago Street; 4000 sq. ft. lot. Apply at Postoffice Box 58, City.

WANTED—PURCHASERS FOR LAND, well improved; seventeen miles from Richmond; underlived with coal; perfect for any use. Nice rooms above store. Write to E. W. VENABLE, Farmville, Va.

FOR RENT—SIX ACRES OF LAND and nice house fronting on Seven Pines electric line, at \$15 per month; one fire to one acre. Apply Office, No. 1, second floor, 115 East Main Street, or address Postoffice Box 516.

FOR RENT—STORE WITH FIXTURES; 8 rooms, gas and bath; or will exchange for business property of equal value. Call at 44 North Seventh Street.

FOR RENT A NICE STOREHOUSE at Jampson-Shey College. Splendid location. Nice rooms above store. Write to E. W. VENABLE, Farmville, Va.

FOR RENT—RESIDENCE, 106 SOUTH Third Street; 9 rooms; all modern conveniences; possession September 1st. Apply next door, 109 South Third.

LARGE TWELVE TO FOURTEEN-room house for rent in nice order; part furnished; if desired, for long term first-class. Answer giving full name, C, 23, care this office.

FOR RENT—MODERN SIX-ROOM brick dwelling, No. 11 South Morris Street; possession at once. Apply 1112 Grove Avenue.

FOR RENT—NEW HOUSE, FIVE rooms, with land for garden, near 37th Street, Richmond, Va., at \$7 month. P. S. LEAKE, Glen Allen, Va.

WANTED, A RESPONSIBLE PARTY to rent my house near new Cathedral, and board five or more adults. Address Box 301, city.

FOR RENT—EIGHT-ROOM BRICK house, first class, rent moderate. Apply No. 107 West Main Street.

REAL ESTATE WANTED.

HENRICO FARM WANTED—I WILL buy a good farm of eighty to one hundred and fifty acres; price must be low; to secure location give full details. Address G. B. H. P. O. Box 84, Richmond.

WOULD LIKE TO BUY SMALL FARM, 10 to 25 acres, with good dwelling and on building; convenient to school and on main road. Call on H. B. BROWN, 116 North Twenty-third Street, or call after 6 o'clock P. M.

REAL ESTATE—Wanted.

WANTED—TO RENT SMALL HOUSE or part of house, in desirable locality, with responsible party, by September 1st. Address L, 23, care this office. H. C. HOBBS & CO., Fourth and Broad.

WANTED—TO RENT GOOD STORE, stand for general mercantile business, on main line of C. & O. Ry., at station west of Richmond. Address G, 218, care this office.

WANTED, BY SEPTEMBER 15TH, unfurnished room; second floor; with attendance, and near car line; private family preferred. Address H, 23, care this office.

WANTED—TO RENT HOUSE IN Suburb near car line, in desirable locality; with terms, location, etc., C, 22, care this office.

WANTED, A GOOD STORE, MILL AND farm combined, now doing a good business; no doubt, place wanted; send full description, location and price to Box 53, Edinburg, Va.

WANTED, TO RENT SMALL FARM convenient to either electric cars or railroad, with privilege of buying; party wishes to sell. Address G, 221, care this office.

FLATS FOR RENT.

SIX ROOMS TO DESIRABLE PARTY, with small family; will rent three nice basement rooms and first floor of three nice rooms for \$20.00 per month. See agent, located close to Gambles Hill, on South Fourth Street. Address G, J, 25, care this office.

ONE OF THE PRETTIEST 3-ROOM flats in Lee District; Grove Avenue, two blocks from the monument. No children. Address A, 24, care this office.

FOR RENT—AN UP-TO-DATE APARTMENT, first floor; steam heated; possession September 1st. Address F. LEIBERMUTH, 1262 East Cary Street.

FOR RENT—THIRD FLOOR FLAT, Grace Street, near First; possession October 1st. Address B, 23, care this office.

WANTED, TO RENT TO ADULTS SEVERAL flats for light housekeeping, 1600 West Grace Street.

WANTED—TO RENT SECOND FLAT, No. 9 West Main Street; six rooms and bath. Can be seen any day from 5 to 7 P. M.

FOR RENT—BEAUTIFUL FLAT OF three rooms; suitable for light housekeeping; furnished; new house, 1110 Floyd Avenue.

FIRST FLOOR FLAT TO RENT; ALL conveniences; (central location) would be suitable separately to physicians. 212 East Main.

WANTED—TO RENT FIRST FLOOR; out beautiful rooms, 8 West Franklin.

ROOMS WANTED.

ROOM WANTED—BY YOUNG gentleman; private family preferred; convenient to bath; between Adams and Sixth, Grace and Cary Streets. Address J. J. HOSEY, 114 South First Street.

GENTLEMAN DESIRES ROOM WITH out board in private family; central to all. Address C, 22, care this office.

WANTED—TO RENT THREE OR four furnished rooms, suitable for light housekeeping, with bath, gas and heat must be in good location. Address A, 23, care this office.

WANTED, TO RENT TWO SECOND-floor rooms; one must be front room, Newberry Street, near City. No housekeeping. Address, stating terms and location, A, 22, care this office.

WANTED, FURNISHED ROOM IN a private family, convenient to Sixth and City Streets; by young lady; references exchanged. Address A, 231, care this office.

WANTED, TWO NICE FIRST FLOOR rooms for doctor's offices. Must be central and rent reasonable for permanent tenant. Address H, 234, care this office.

WANTED, LARGE, DRY ROOM, IN basement at lowest rate, for storage of furniture and sleeping, by young man. Low rent. Address K, 234, care this office.

PERSONALS.

WHY USE SAUER'S EXTRACTS! SAUER'S EXTRACTS ARE CHEAPEST. SAUER'S EXTRACTS. WHY? BECAUSE SAUER'S EXTRACTS ARE STRICTLY PURE. SAUER'S EXTRACTS GIVE YOU RELIEF WHERE OTHERS FAIL. SAUER'S EXTRACTS HAVE THE HIGHEST AWARD AND MEDAL AT WORLD'S FAIR.

MORPHINE, OPIUM, LAUDANUM AND cocaine habits cured permanently at home of patient. Dr. J. H. HARRIS, 108 Commerce Street, Lynchburg, Va.

PERSONAL—MY HUSBAND WAS A hard drinker for over 30 years. I cured him by a simple home treatment, and I will gladly tell you how I did it. I have nothing to recommend to you but SAUER'S EXTRACTS. MARGARET ANDERSON, Box 119, Hillburn, N. Y.

A HIT—A ONE DOLLAR BILL, A Fried of Mine, the latest song, just cut; beautiful words and pleasing music. Price 5 for \$1.00; a regular 50-cent piece. H. HARRIS, 108 Commerce Street, Lynchburg, Va.

BE BEAUTIFUL—HEARLEIGH COLD Cream removes Wrinkles, Blackheads, Pimples, Tan, Liver Spots; is a face bleach. Perfectly harmless. Trial box 50 cents. J. BEAGLE, L. B., No. 1118, St. Louis, Mo.

JOHANN'S QUICK—INFORMATION wanted of the relatives of Johann G. HARRIS, New York City. W. M. HARRIS, Public Administrator of New York county, 119 Nassau Street, New York City.

ROYALTY PAID—ON SONGS, POEMS and music compositions. Write to H. HARRIS, The Drugist, Twenty-first and Main Streets.

NOTICE.

CUNNINGHAM'S ROYAL REMEDY FOR men; it cures other men; will cure you; H. HARRIS, The Drugist, Twenty-first and Main Streets.

WANTED.

WANTED—SIX-FOOT STANDING bookkeeper's desk, with drawers. P. O. Box 270, City.

YOUNG MARRIED MAN WITH steady employment desires to borrow seventy-five dollars for six months. Will pay 10% interest on the sum. Call on H. HARRIS, address J, 224, care this office.

WANTED—WASHING TO DO AT HOME and also lace curtains; can give references. E. A. BRANCH, 103 1-2 Calhoun Street.

MISCELLANEOUS.

CHILDREN'S WHITE SLIPPERS ONLY 50c at STEIN'S SHOE STORE, Fifth and Broad Streets.

BOARD WANTED.

WANTED—BY FAMILY OF TWO adults and two children, boy and girl, 13 and 10 years, respectively. Apply 609 E. Spotswood, Richmond, Va.

PRIVATE FAMILY PREFERRED, FOR married couple; room and hall room furnished or unfurnished; central; give price and street number. Address K, 225, care this office.

WANTED, BY MAN AND WIFE A furnished room with board, in a private family preferred. Address C, 221, care this office.

WANTED—GOOD BOARD FOR GENTleman, wife and child, 11 years old; state location, wife and child, 11 years old; state city.

ROOMS FOR RENT.

MAIN STREET, W., 406—FOR RENT, two front rooms, with board, for children. With use of bath, and well heated. Apply to 1400 West Main Street.

MAIN ST., W., 719—FOR RENT—THREE nicely furnished rooms, with board if desired. References exchanged. 719 West Main Street.

TWENTY-THIRD STREET, N., 165—FOR RENT, a couple without children, three nice rooms, with bath. Apply 216 North Twentieth Street.

WANTED, OCCUPANTS FOR FOUR DEcently furnished rooms on second floor, with CO. in the West End. References exchanged. No children. Address ROOMS, care Carrier 23, Station A.

FOR RENT—ONE LARGE UNFURNISHED room, first floor; private entrance; light; no door; place wanted; send full description, location and price to Box 53, Edinburg, Va.

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WANTED—TO RENT FIRST FLOOR; out beautiful rooms, 8 West Franklin.

FLATS WANTED.

WANTED—FLAT OR CONNECTING rooms; by couple with children; state price and street number. J. H. W., 509 Meadow Street.

WANTED—FLAT NEAR JENKINS' Book Manufacturers, in West End, by young couple; to be secured near; porcelain bath; phone; new house, 1110 Floyd Avenue.

FURNISHED OR UNFURNISHED flat, suitable for housekeeping; state terms, location, etc. Address C, 25, care this office.

WANTED, A FLAT OF FIVE OR SIX rooms; on October 1st; centrally located, by three adults. Terms must be moderate. Address E, 224, care this office.

BOARDING.

EIGHTH ST., N., 516—NICELY furnished, comfortable rooms; good bath; permanent and transient boarders; terms reasonable.

FIFTH ST., S., 5—WANTED—GENTLEMAN, for two desirable connecting rooms. Apply 500 South Fifth Street.